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Welcome to the
County of Surry

February 4, 2021

A Hampton Roads Community

Purpose

- Current status on budget development
- Tax rate and other key financial trends
- Guidance to County Administrator

A Hampton Roads Community

Budget Development Status

- Reviewing budget submissions
- Meetings with departments to commence soon
- Fine tuning revenue estimates
- Budget will be presented to Board on April 1

Fiscal Stress – 2017/18

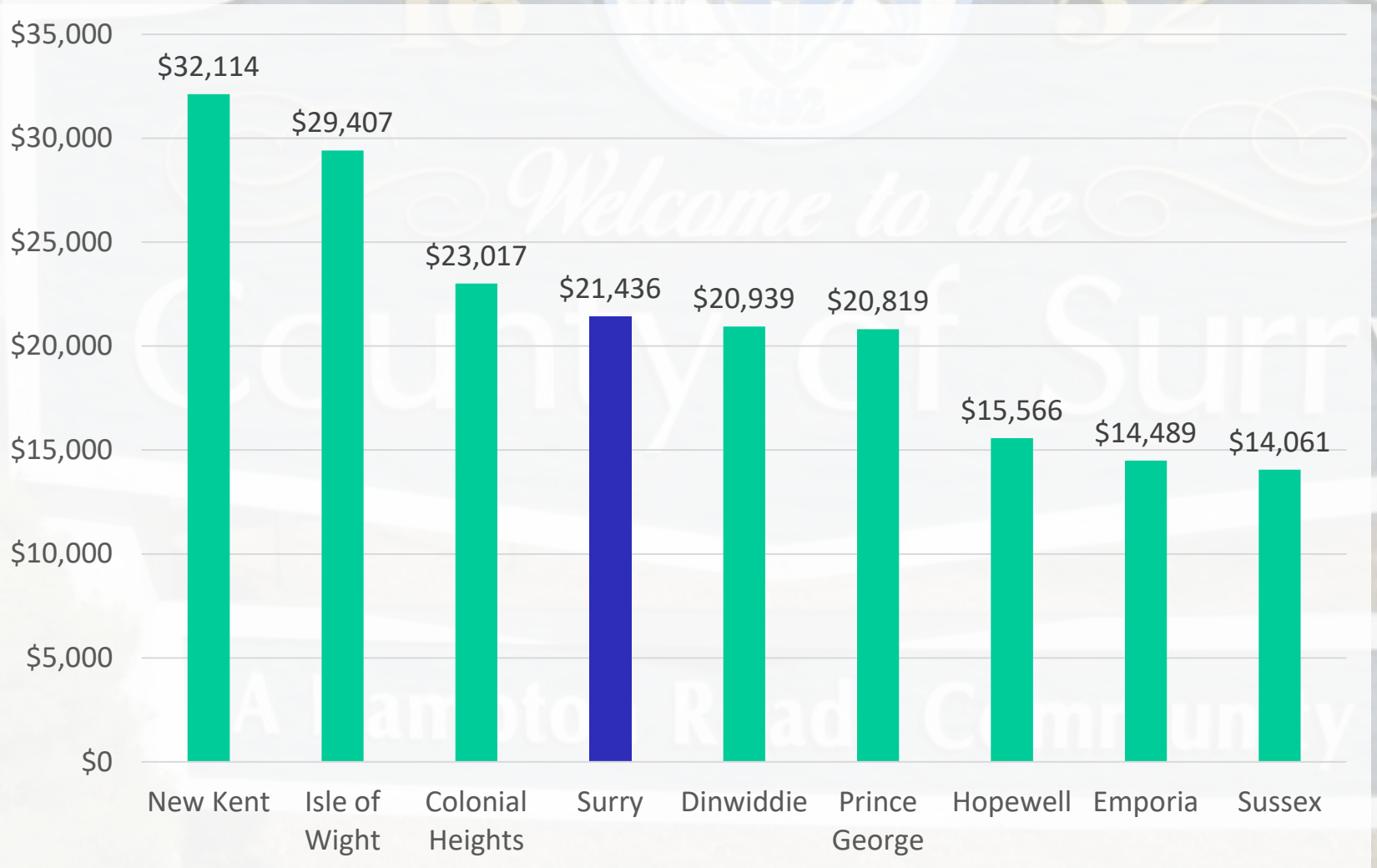
1=Highest Stress; 133=Lowest Stress

Locality	Fiscal Stress Score	Fiscal Stress Rank	Fiscal Stress Classification
Emporia	107.73	1	High
Hopewell	105.89	8	High
Sussex	103.72	25	Above Average
Colonial Heights	102.35	34	Above Average
Dinwiddie	100.30	69	Above Average
Prince George	99.75	75	Below Average
Isle of Wight	98.89	84	Below Average
New Kent	96.21	114	Low
Surry	94.32	124	Low
Average - All Counties	98.95	Avg. – All Cities	103.11

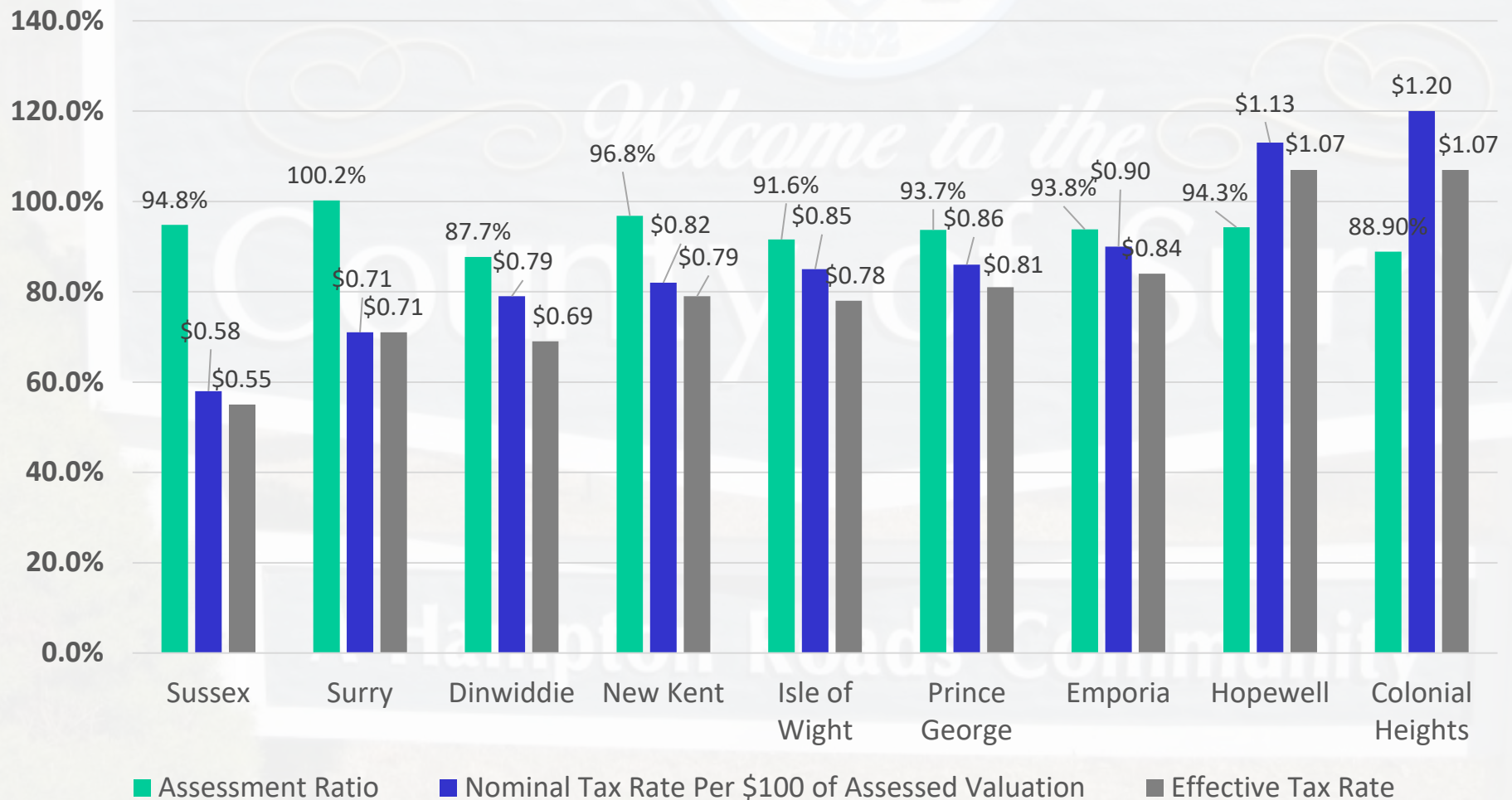
Population and Growth Rates

Locality	April 1, 2010 Census	July 1, 2020 Estimate*	Change since 2010 Census		State Rank
			<i>Numeric Change</i>	<i>Percent Change</i>	<i>Growth Rate</i>
New Kent County	18,429	23,313	4,884	26.5%	2
Isle of Wight County	35,270	37,945	2,675	7.6%	36
Prince George County	35,725	37,633	1,908	5.3%	50
Dinwiddie County	28,001	28,814	813	2.9%	56
Hopewell City	22,591	22,814	223	1.0%	67
Colonial Heights City	17,411	17,246	-165	-0.9%	81
Sussex County	12,087	11,484	-603	-5.0%	110
Emporia City	5,927	5,630	-297	-5.0%	112
Surry County	7,058	6,600	-458	-6.5%	121
Virginia	8,001,024	8,586,967	585,943	7.3%	
Crater PDC	496,955	535,351	38,396	7.7%	
Hampton Roads PDC	1,666,310	1,738,513	72,203	4.3%	

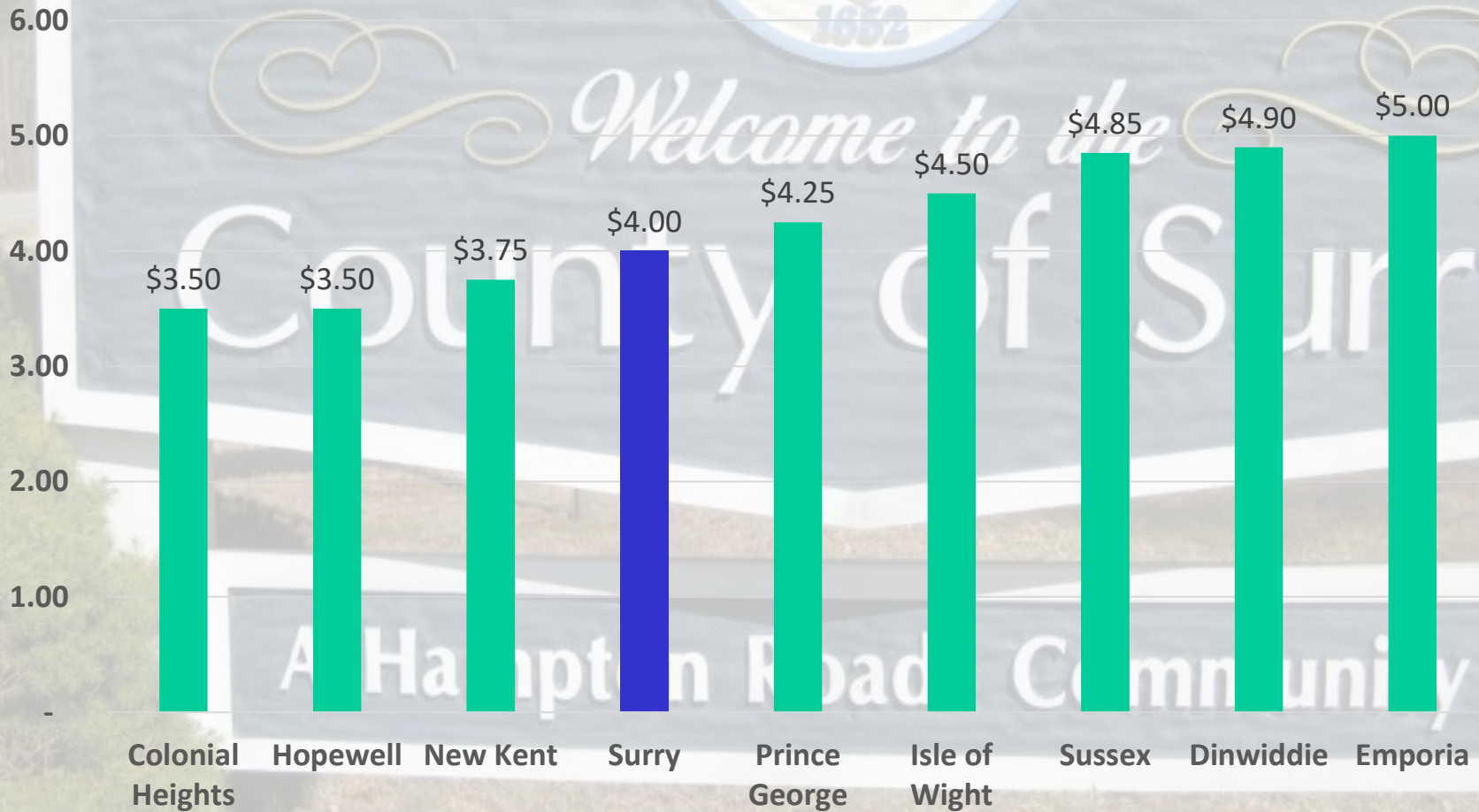
Per Capita AGI For All Returns (2017)



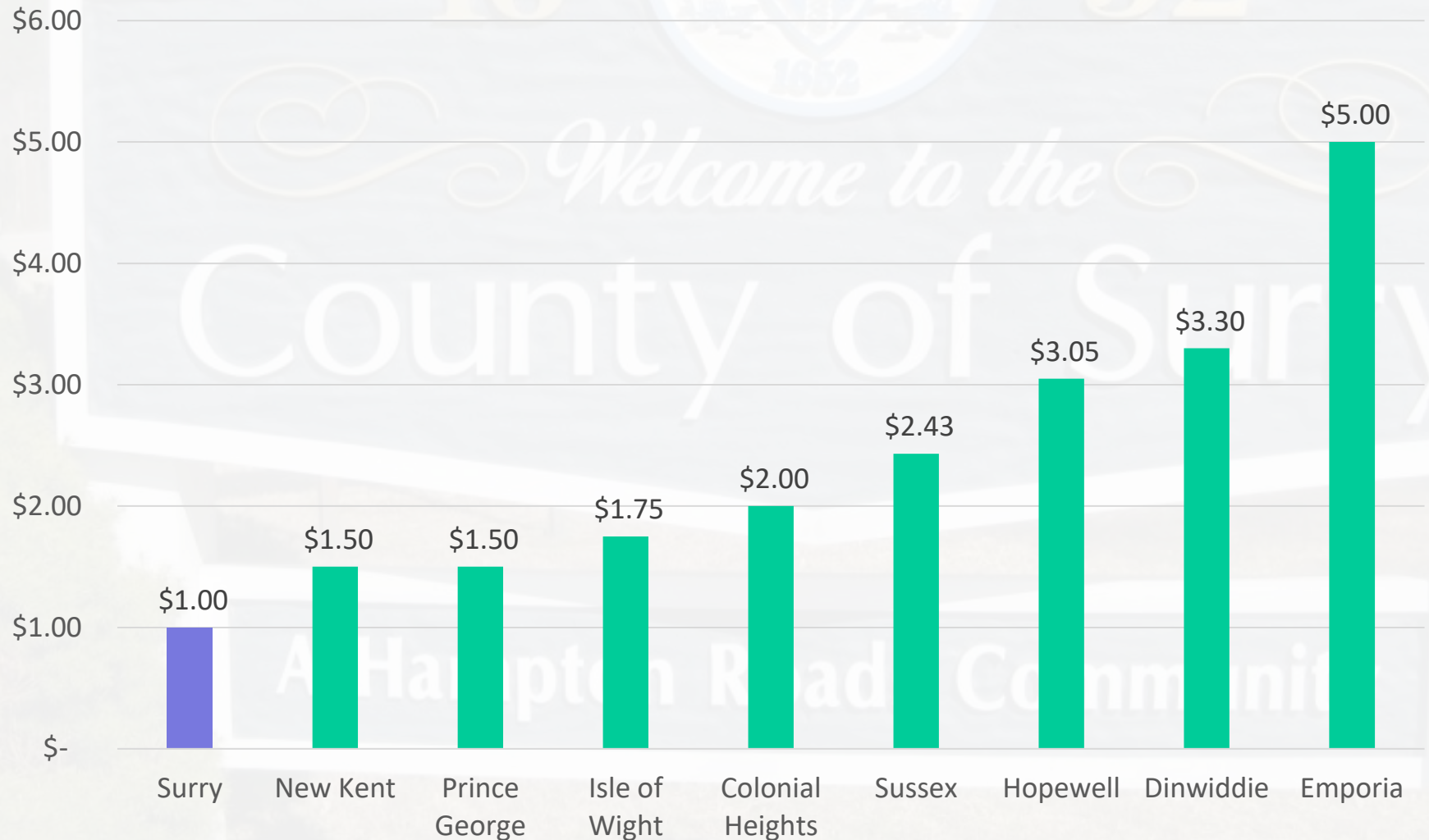
Real Estate Tax Rate Per \$100 of Assessed Value



Personal Property Tax Rate Vehicles and Business

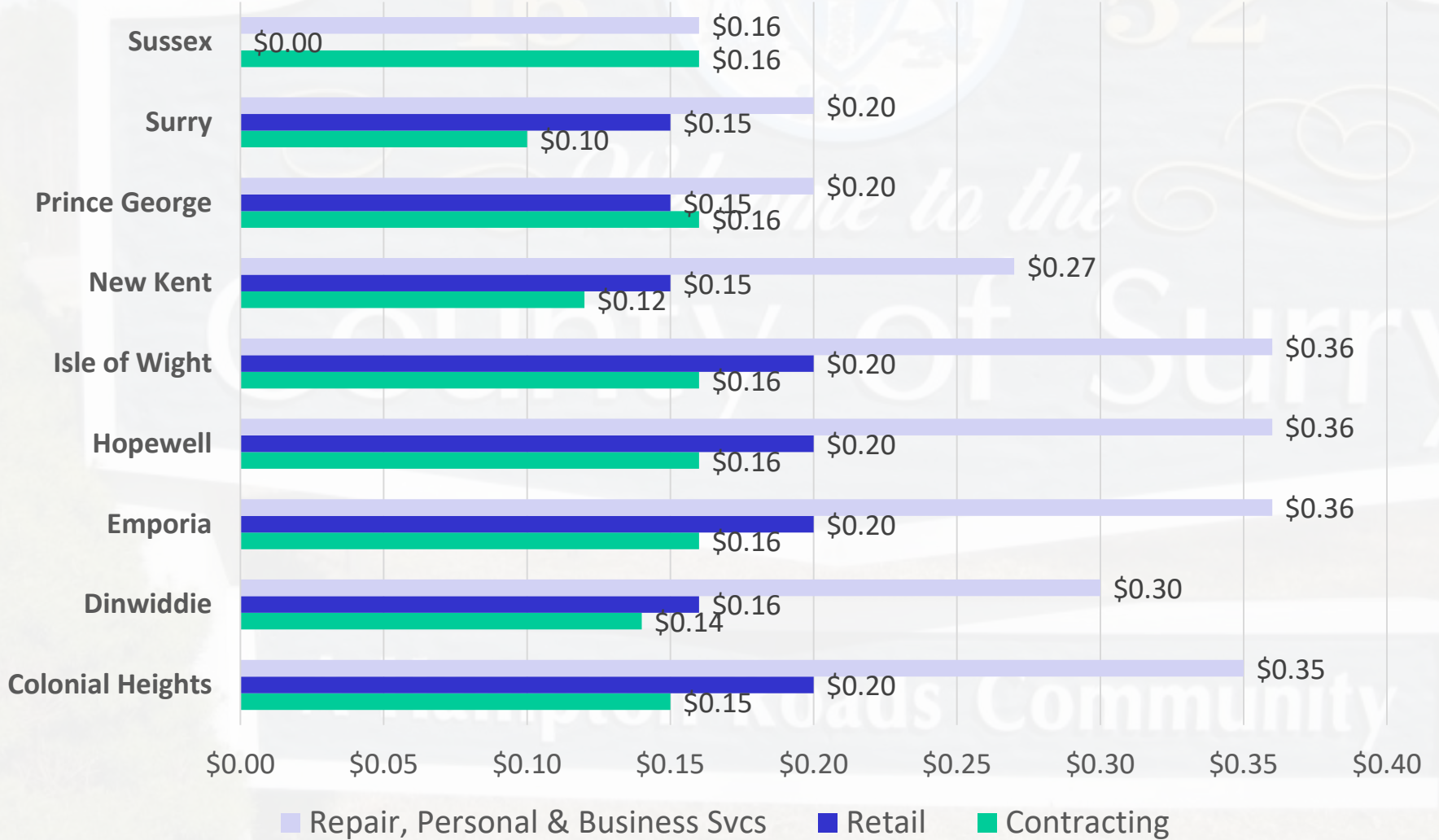


Machinery & Tools Tax Rate

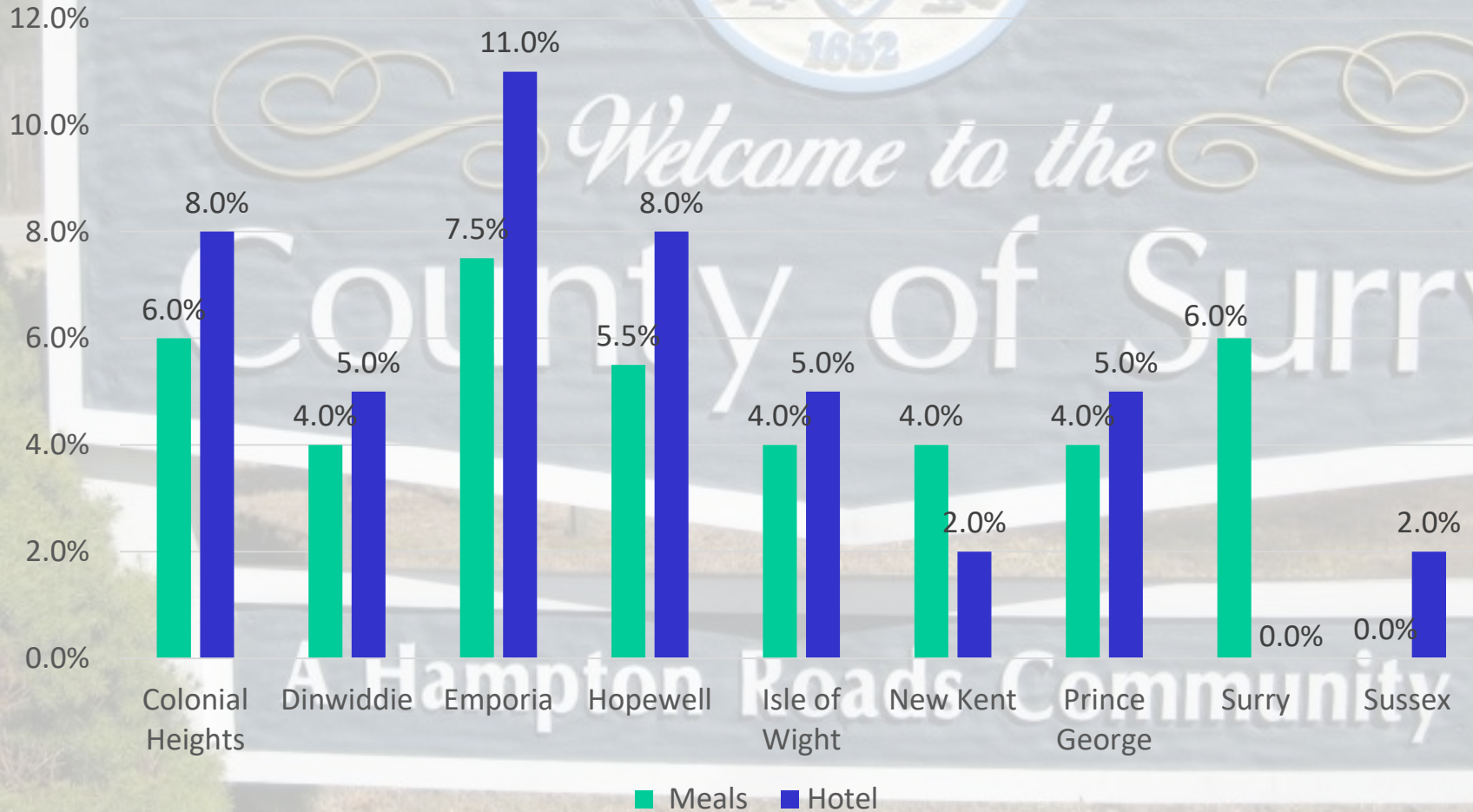


Source: 2017 Virginia Local Tax Rates

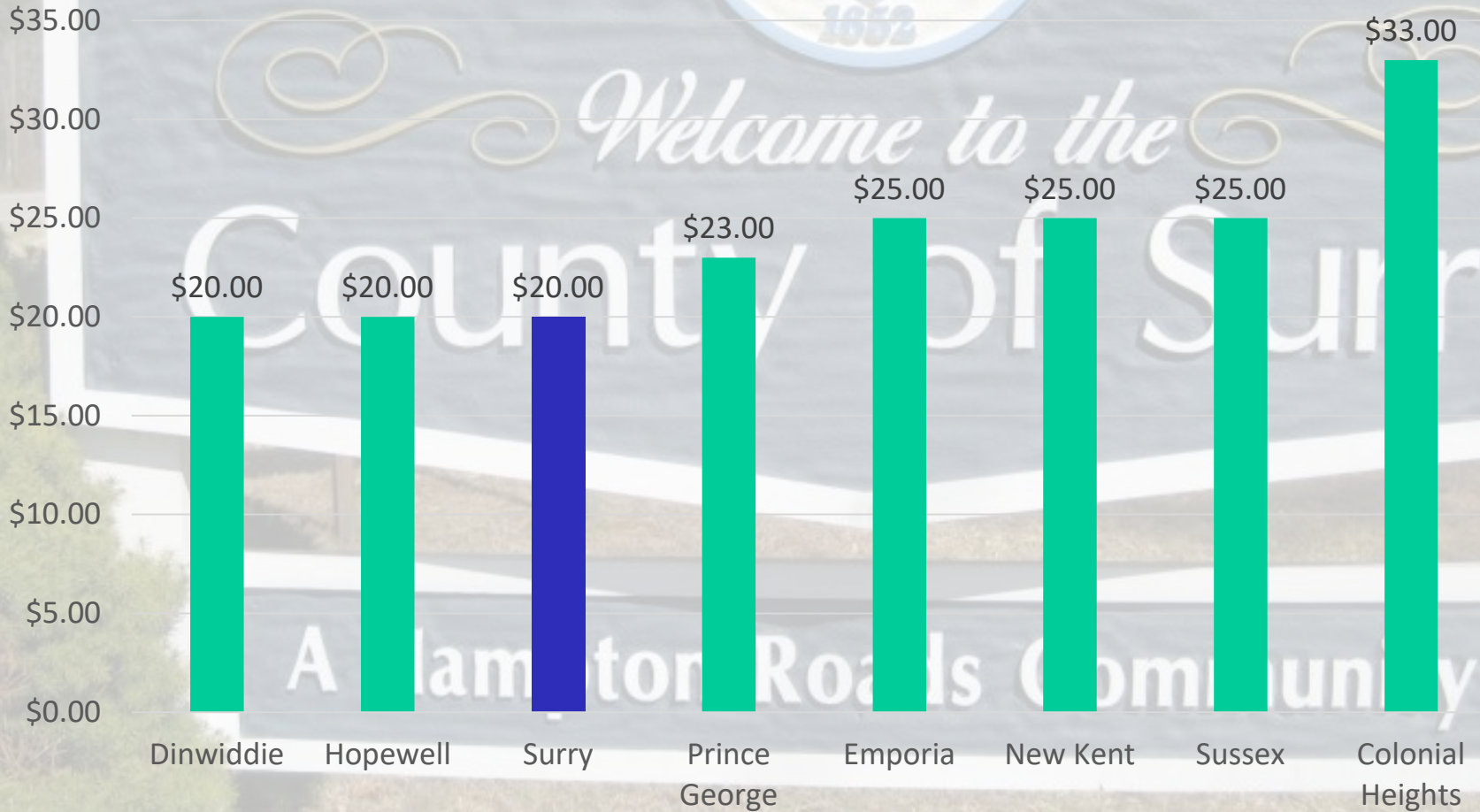
Business License Fee Rate



Meals and Hotel Tax Rates



Motor Vehicle License Fee (Under 4,000 lb)



Revenue Trends - FY2021

- We are in the process of fine-tuning revenue estimates, but initial projections show net expected total revenue ahead of budget by an estimated \$700,000
- Public Service Corporation revenue projected to be about \$730,000 over budget, due to increased assessments from the SCC
- Meals tax is exceeding initial projections, and is estimated to be approximately \$23,000 over

Revenue Trends - FY2021

- Interest income has dwindled significantly due to a significant drop in interest rates. If cash declines, total interest will decline as well. Overall, interest income is projected to be about one tenth of last year's level, declining by approximately \$200K.

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Expenditure Trends - 2021

- Overall, departmental expenditures are on target

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Local Revenue Sources

Local Revenues/Use of Fund Balance Constitute 91% of the General Fund budget

Revenue Source	Appropriation	FY21	% of Budget	Projected
		Collections		
		at 01/31/2021	at 01/31/2021	
Real Property Taxes	\$ 6,615,000	\$ 6,487,948	98.08%	\$ 6,663,434
Public Service Taxes	13,818,838	14,568,580	105.43%	14,549,642
Personal Property Taxes	1,562,801	1,397,336	89.41%	1,545,306
Penalties & Interest	115,000	58,287	50.68%	100,000
Other Local Taxes	840,000	429,744	51.16%	857,157
Permits, Fees & Licenses	32,800	54,845	167.21%	67,294
Court Fines & Forfeitures	40,000	17,925	44.81%	25,606
Use of Money & Property	187,626	49,111	26.17%	79,736
Charges for Services	78,450	38,331	48.86%	71,010
Miscellaneous	289,810	202,572	69.90%	336,802
Use of Fund Balance	3,448,625	-	N/A	2,698,625
Total from Local Sources	\$ 27,028,950	\$ 23,304,678	86.22%	\$ 26,994,612

State/Federal Revenue Sources

State & Federal Revenues Constitute 9% of the General Fund

Revenue Source	Appropriation	FY21		Projected
		Collections at 01/31/2021	% of Budget at 01/31/2021	
Non-Categorical Aid	\$ 742,907	\$ 565,847	76.17%	\$ 741,290
Shared Expenses	1,008,751	463,309	45.93%	1,008,751
Other Categorical Aid	219,134	81,631	37.25%	223,717
Federal Categorical Aid	560,295	562,665	100.42%	562,665
Total from State/Fed Sources	\$ 2,531,087	\$ 1,673,452	66.12%	\$ 2,536,423
TOTAL GENERAL FUND	\$ 29,560,037	\$ 24,978,131	84.50%	\$ 29,531,035

Revenue Trends - FY2022

- Real estate revenue expected to be flat absent a reassessment (planned for Jan 1, 2022)
- Public Service corporation estimate will not be available until late March, but starting point is above FY21 Budget
- Additional one-time revenue from solar farm expected

Expenditure Trends - 2021

- Personnel:
 - Health Insurance rates - TBD
 - Salary increases – TBD
- Budget reductions over the past several years have minimized year end surplus potential
 - Ongoing dollars may be needed to fund CIP projects – may need dedicated tax rate increase
 - “Safety net” for unexpected costs is unlikely